

## Welcome to the

## ICC Digital Lunch Break #9

15 July 2022, 13:00 - 13:00 (CET)

"An international perspective on the Ukraine-/Russia-related sanctions"

with Cristina Brayton-Lewis, Partner and Sara Nordin, Partner, White & Case LLP



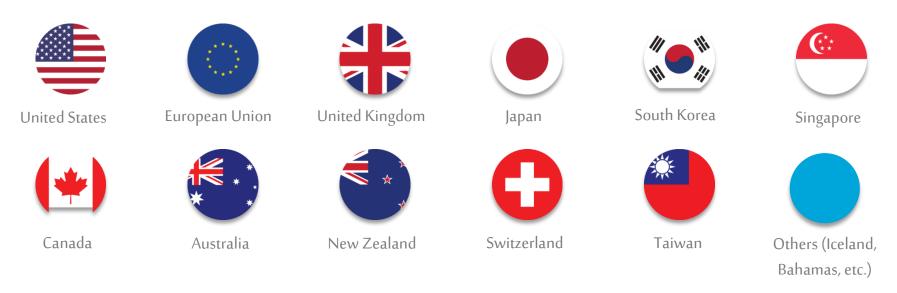
## Contents

- Key highlights on US and EU sanctions developments
- Recommendations

WHITE & CASE

## Introduction – the international perspective

The conflict between Russia and Ukraine has resulted in many countries imposing sanctions against Russia. Countries or territories imposing such sanctions include:



Importantly, while there is some coordination, different sanctions regimes are not aligned

WHITE & CASE

# Key highlights on US and EU sanctions developments

## A variety of US sanctions...



- Comprehensive sanctions: Crimea, Donetsk People's Republic, Luhansk People's Republic
- □ **Blocking Measures**: Blocking of all property and interests in property of SDN and 50% or greater owned entities
- New Debt/Equity Restrictions: Restrict new equity or new "debt" of greater than specified tenor
- Correspondent/Payable Through Account Restrictions
- Sovereign Debt Restrictions
- Restrictions on Central Bank of Russia
- Ban on US dollar-denominated banknotes
- Import Restrictions: Energy, seafood, alcohol, diamonds, gold
- New Investment: Restricts "new investment" in Russia & Russia's energy sector
- Prohibition on accounting, auditing, and corporate management services

## ...and US export controls



- Controls imposed on <u>all</u> items on Commerce Control List
- Expanded jurisdiction over non-US made products that are the "direct product" of US software and technology
- Expanded Military End Use/End User Restrictions
- Entity List designations
- Luxury Goods Controls (includes items not on Commerce Control List e.g., tobacco)
- Expanded Energy Sector Controls (Oil Refining) (includes items not on Commerce Control List)
- □ Industrial Goods Controls (includes items not on Commerce Control List e.g., icemakers)
- Revocation of License Exception for Aviation: Aircraft restricted from flying to Russia
- Temporary Denial Orders Imposed on Russian Airlines
- "Aircraft in Violation" List: all services prohibited

## Top five US-specific issues



#### **US Nexus**

#### Does the transaction have a US nexus?

- Any involvement of the United States or a "US Person" (e.g., citizen, green card holder, person located in the United States)
- Can be triggered by US dollars, as could result in involvement of US bank in transaction

#### **Secondary Sanctions**

#### Even without a US nexus, is there sanctions risk?

- Non-US persons can be subject to sanctions for engaging in "Sanctionable activity," even with no US nexus
- Risk of sanctions depends on activity and parties involved

#### **Blocking**

#### Does the transaction involve the "interest" of a blocked party?

- Broad definition of "interest" in property
- Rapidly expanding US SDN List and changing ownership interests

#### **Export Controls**

#### Does the transaction involve controlled items or technology?

- Many items controlled for export, reexport, and in-country transfer to Russia (including items not normally "controlled" like laptops)
- Controls also apply to many non-US items

#### **Facilitation/Causation**

#### Does it facilitate/cause prohibited activity?

- · US persons may not facilitate activity prohibited as to US persons by non-US persons
- Non-US persons may not cause US persons to engage in prohibited activity

## A long list of EU sanctions measures...



- Many new asset freeze designations: Russian banks, businesspersons/oligarchs, family members, etc.
- SWIFT exclusion of certain listed Russian banks and their Russian subsidiaries (but not EU subs, etc.)
- Extended capital market sanctions e.g., removal of maturity threshold and extension to Russian government, transaction ban on reserve/asset management of Russian Central Bank
- Various financial services restrictions in relation to Russian nationals e.g., deposits, crypto wallet services, EU central security depository services, sale/supply of EUR denominated transferable securities or banknotes, trust services
- Export bans: Dual-use, "high-tech"/chemicals, oil/gas equipment, maritime navigation, aviation/space (incl. jet fuel), luxury goods, industrial goods
- □ **Import bans:** Oil, iron/steel, coal, "significant revenue" goods (caviar)
- Investment/transaction bans: Russia's energy sector, listed State-Owned Entities (Rosneft, etc.), RDIF
- □ **Services ban:** Accounting, business management consulting, etc. to Russian government or companies
- Transport bans: Air/fly ban, vessel port access and road transport restrictions
- Trade and investment bans in relation to **Donetsk and Luhansk Republics** (in addition to Crimea)
- Outlook: Russian gold next?

## Top five EU-specific issues



#### **EU Nexus**

#### When do EU sanctions apply to non-EU subsidiaries?

- EU sanctions do not apply extraterritorially, so possible that EU sanctions do not apply to Russian operations
- But can be difficult to manage for global operations/teams

#### **Asset Freeze**

#### Ownership and control by designated persons

- Rapidly expanding EU asset freeze list and ownership structures can change (and/or limited information available)
- How can you exclude the risk of control and make payments? Varying approaches by Member States (e.g. VTB Europe)

#### **Trade Restrictions**

#### Which products/shipments are covered, and related services

- EU product scope driven by tariff classification, with confusing exceptions/derogations (pre-existing contracts)
- Also covers financing, financial assistance, technical assistance, brokering and "other services" (payment processing)

#### Circumvention

#### Does it broadly cover any restructuring of a transaction?

- Does not cover all non-EU operations or restructuring of transactions (must be knowing and intentional)
- Varying approaches by companies depending on structure and risk tolerance

#### **Diligence**

#### No reasonable cause to suspect a sanctions violation

- Screening becoming more common across sectors to mitigate risk
- Important to document reasoning and keep diligence records when sanctions scope not always clear-cut

## Recommendations

### Watch out for differences between EU and US sanctions

#### Diverging sanctions lists and blocking/asset freeze scope concepts

- US 50% Rule
- EU ownership/control, with exceptions (and differing EU MS approaches)

#### Precise blocking/asset freeze restrictions differ

- US focus on prohibiting any dealings with blocked parties or blocked property, licensing available
- EU focus on whether any funds/economic resources made available to the asset freeze target or if assets frozen, with limited licensing grounds

#### Approach to new investment bans and capital market sanctions

- US new investment ban and new equity/debt restrictions broad in scope
- EU new investment ban in Russian energy sector only, new loan/credit ban more targeted

#### Scope of export controls/trade restrictions

- EU "high-tech" restrictions mirror US controls, but differences in overall product scope
- However, broader US impact on EU (and other) export controls going forward?

## Diligence and screening

- Lots of measures but no full embargo (yet) means business still possible, but heightened diligence standard and scrutiny overall
- Important to know and check <u>all</u> parties to a Russia-related transaction
- Prepare to manage multi-jurisdictional assessments and possible need for licensing in multiple jurisdictions
  - E.g., Chelsea FC
- Screening of counterparties, including shareholders, becoming more common and expected
  - Including through automated screening tools to make process easier
- May have to take into account conflicting interests
  - Possible Russian counter-sanctions, safety of local Russian staff

WHITE δ CASE

# Thank you .



## Time for your questions for

**Cristina Brayton-Lewis und Sara Nordin, White & Case LLP** 



## Next Digital Lunch Break:

12 August 2022, 12:00-12:30 (CET)

"Aktuelle Herausforderungen in internationalen Lieferketten"

Katharina Klenk-Wernitzki, Luther Rechtsanwaltsgesellschaft mbH

Anmeldung und weitere Informationen zu den ICC Digital Lunch Breaks finden Sie unter <a href="https://www.iccgermany.de/event/digital-lunch-breaks">www.iccgermany.de/event/digital-lunch-breaks</a>